WALKER
POWERED BY USTC

ALL IN ONE.
ALL FOR YOUR
NETWORK.

YOUR ONE-STOP SHOP FOR ALL TELECOMMUNICATIONS MATERIALS AND SUPPLY CHAIN MANAGEMENT SOLUTIONS

USTC CORP.
WE'RE ALL IN

WALKER
POWERED BY USTC

COMSTAR SUPPLY
POWERED BY USTC

YOUR ONE-STOP SHOP FROM A TRUSTED SOURCE

Together, We're All In for our customers, our partners, the future of technology, and for our employees. We're committed to what we do and the connections we create because we know that the materials and services we provide are about so much more than the network they create. It's about the people who use it... to help them make better connections with the things and people they love. Because we want the brightest, most connected future possible.
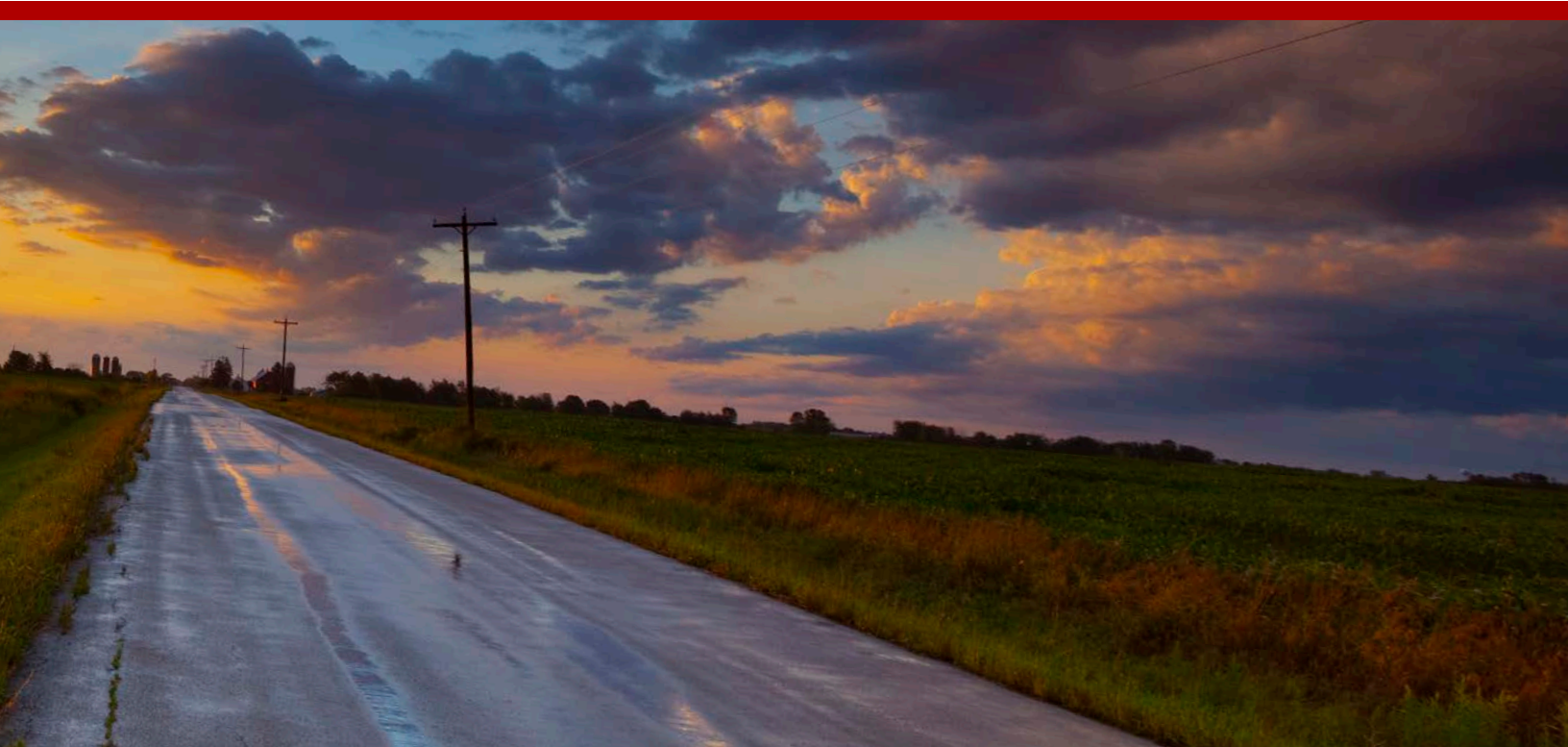
CORPORATE OVERVIEW

Walker is the nation's premier value-added distributor of network products and services for the broadband industry, and a trusted partner with more than 50 years of expertise, experience, and performance.

Walker's marketplace reach strengthened in July 2021, when it was acquired by USTC Corp, the leading one stop shop for all materials, distribution, and supply chain management solutions for telecommunications, HFC, FTTH, FTTx, wireless, and data center technologies. Additionally, USTC acquired Comstar Supply, a national distributor of outside plant material and equipment for the broadband industry in August 2021.

Together the three complementary organizations have a unique one-stop shop offering with seven distribution locations across the U.S. With an extensive and comprehensive portfolio of over 17,000 state-of-the-art products from over 750 industry leading manufacturers, and best-in-class logistics solutions, Walker supports thousands of carriers' full range of products and solutions for seamless delivery of high-speed Internet, Video, Data, and Voice Services to Residential, Business, and Mobile Users.

We're redefining what a telecommunications materials distributor and value-added services provider can be and do for our customers.

SUPPORTING ELECTRIC COOPERATIVES FOR MORE THAN 70 YEARS

Electric cooperatives have powered local economies by providing vital connections across the country for decades. Today, we're experiencing that same investment in broadband projects, as co-ops are reinvesting in rural America by bringing high-speed internet access to homes and businesses.

Walker, USTC Corp, and Comstar Supply have created a unique one-stop shop solution to support your network deployments, maintenance, and upgrades. With more than 70 years of combined experience in outside plant and active network technology solutions, we have the requisite expertise and supplier relationships you can trust.

As you upgrade and modernize your teleprotection infrastructure or build out full networks from fiber plant, count on us for the products, people, partnerships, and processes required for success.

Your community counts on you. You can count on us.

STREAMLINING YOUR BUSINESS & SUPPORTING YOUR NEEDS

Communications carriers have trusted Walker to help navigate through industry changes, opportunities for growth, and technological advances. We connect the right mix of people, products, partnerships, and processes in order to consistently deliver on commitments to excellent service and unsurpassed value. We're your go-to to get things done.

SIMPLIFY YOUR OPERATION
We provide best-in-class technical and logistics expertise with our utilization of supply chain technologies.

SAVE MONEY
Our scale and expertise translate into significant operating and purchase cost benefits for our customers, allowing you to focus on helping your subscribers connect to the people and things they love.

SAVE TIME
Our technical and logistics expertise and experience, combined with our utilization of supply chain technologies, simplifies and optimizes your operations so you can focus on your customers.

GET THE RELIABILITY YOU WANT
You can count on us. Our timely focus will support your critical projects and operations, so you can focus on building, maintaining, and growing your network.
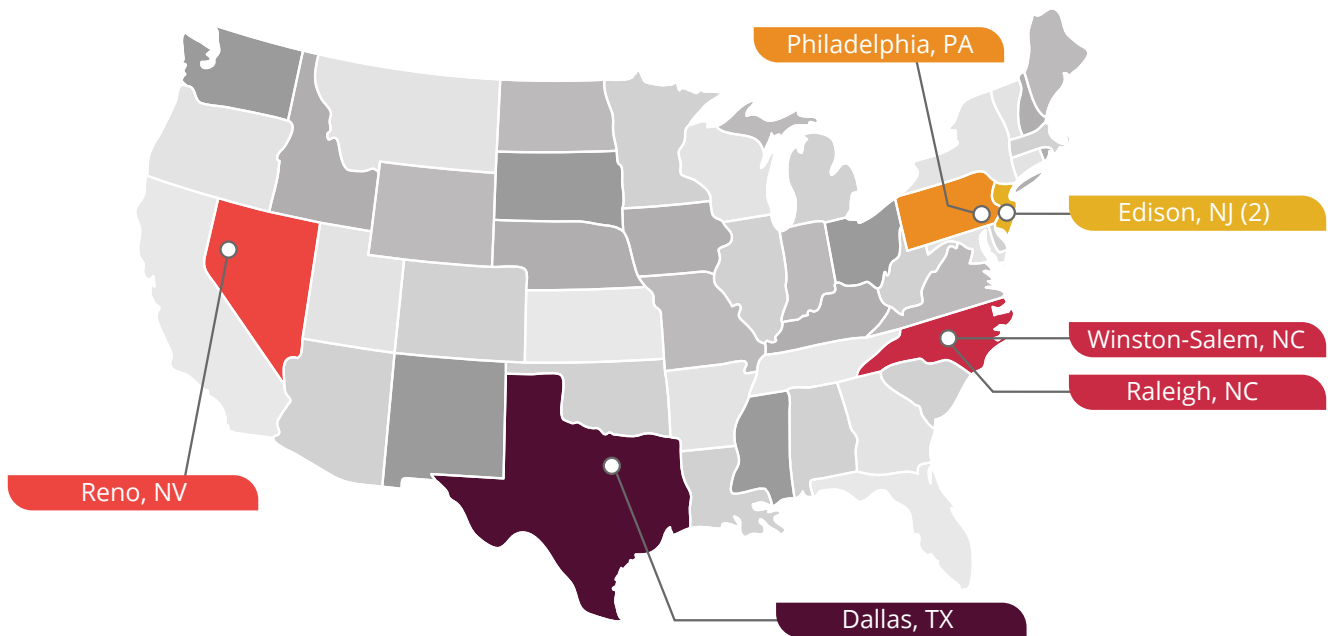
GET THE MATERIALS YOU NEED
We supply the products, materials, state-of-the-art tools and test equipment from the largest top-quality manufacturers for telecommunications providers, tier 1, 2, and 3 cable operators, rural utility providers, and contractors. From the headend to the home, we've got you covered with cables, connectors, conduit, fiber, hardware, actives, passives, and anything you need for the network.

STATE-OF-THE-ART SUPPLY CHAIN & LOGISTICS SOLUTIONS

Walker is the ultimate one-stop shop for your network requirements. With seven distribution centers nationwide with over 950,000 square feet of indoor and outdoor warehouse and storage capacity, Walker makes it simple for you to purchase and install the products you need. We maintain a thorough and efficient state-of-the-art distribution system, saving customers time and money with logistics expertise in warehousing, asset management, barcoding, scanning, configuration services, custom network deployment kits, and more.

BEST-IN-CLASS PRODUCTS & SOLUTIONS

We have over 17,000 SKUs of equipment, state-of-the-art tools, and top-quality materials available from our 750+ global suppliers, and support tiers 1, 2, and 3 cable operators, telecommunications service providers, rural utility providers, and contractors with extensive industry expertise and experience. We've got you covered from the headend to the home.

- Active Products
- Aerial & Underground
- Cable Assemblies
- Cables & Conduit
- Connectors
- Customer Premises
- Data Center

- Data Center
- FTTH & FTTx
- Hardware
- HFC
- Inside Plant
- Network Security
- Outside Plant

- Passive Products
- Software Defined Networking
- Test & Measurement
- Timing & Synchronization
- Tools, Consumables & Safety Equipment
- Wireless Infrastructure

INDUSTRY-LEADING MANUFACTURER AND SUPPLIER RELATIONSHIPS

Strategic relationships with industry leading manufacturers allow Walker to provide customers best of breed solutions combined with a variety of value-added services. Inclusion in our OEM partners' sales meetings, manufacturer certified training, preferred pricing, and stock rotation programs allow us to leverage the best opportunities and expertise for loyal customers like you.

CERTIFICATIONS		

ADTRAN
• ADTRAN Technical Solutions Professional (ATSP)
 	
ADVA
• OSA Technical Training
 	
CIENA
• Ciena Design
• Carrier Ethernet Associate (CE-A)
• Optical Communications Associate (OC-A)
 	
CISCO
• Cisco Certified Network Professional
  – CCNP Routing and Switching
  – CCNP Enterprise
  – CCNP Security
  – Cisco Fed Authorization, ESAM, OSSE, ENG SASE, CNOPS, ICND1
	FORTINET
	• NSE 1-7 (Network Security Architect)
	
	JUNIPER
	• *Juniper Networks Emeritus* – Over 9 years of holding active JNCIE titles:
	  – Service Provider Routing & Switching (Emeritus-SP)
	  – Enterprise Routing & Switching (Emeritus-ENT)
	• Juniper Networks Certified Instructor (JNCI)
	• Juniper Networks Data Center Professional (JNCIP-DC)
	• Juniper Networks Security Professional (JNCIP-SEC)
	• Juniper Networks Design Specialist (JNCDS-DC)
	• Juniper Networks Automation and DevOps Associate (JNCIA-DevOps)
	• Juniper Networks – Mist Wi-Fi
		NOKIA
		• NRS-1
		• Microwave, LTE, 5G, Nuage SDWAN
		
		NUTANIX
		• NCSE Core & NCP
		
		RAD
		• vCPE and EXT Certification
		
		RUCKUS
		• SmartZone SE Partner Accreditation
		
		VMWARE
		• ENG VTSP SD-WAN
		• ENG Data Center Virtualization
		• ENG SD-WAN VeloCloud
		
		VEEAM
		• VMTSP

END-TO-END NETWORK DEPLOYMENT SOLUTIONS

Selecting a solutions vendor is a strategic decision that is essential in your network deployment's success. Your subscribers depend on you to deliver reliable, high-speed Internet connections that are critical to your community's future development and well-being.

Walker delivers the entire spectrum of solutions you need to support your expanding broadband network. Together with USTC and Comstar Supply, we have a 70+ year combined legacy of supporting service providers, utilities, and government organizations with network deployments.

Our certified engineers and technicians help you plan, deploy, and maintain your network, while our expansive range of logistics services provides customers with worry-free supply chain management.

OUR VALUE-ADDED SERVICES

Network Advisory, Design, Planning
Networks designed to support current demand and future growth

Multi-Vendor Custom Configurations
Validated and tested to ensure optimal performance and value

Pre-Wired Enclosures & Cabinets
Customized for your deployment needs

Custom Network Deployment Kits
Rapid deployment of equipment and network solutions

Pre-Configured Equipment
Pre-staged and vetted from the core network to customer premises

Pre-Cut Fiber
Bulk fiber cable in stock and ready to ship

Customer Asset Management Program
Online tracking of your orders, assets, and delivery in real-time

Installation Services
Certified engineers, installers, project managers are ready to deliver a complete solution

Managed Services
From best-in-class SDN and NFV offerings to fully managed network and support services

Maintenance Services
Streamlined access to OEM certified engineers and flexible SLA options

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